

Position Vacancy

Account Manager (Location: Wanchai)

Responsibilities:

- New headcount for our expanding business portfolio
- Proactively promote chronic and acute dialysis products to hospital and dialysis centre
- Collaborate with different departments to provide pre-sales and after-sales service to our customers and patients
- Achieve sales targets for assigned accounts and expand our business portfolio
- Roll up sleeves for new products and service launch
- Establish and maintain strong relationships with our clients, partner and patients to gather timely market feedback for management review

Qualifications:

- University graduate in Science subjects, Registered Nurse, or other related education
- 3 years sales & marketing experience. Experience in healthcare products or medical equipment, preferably with experience in hospital
- Energetic, mature, hard-working, self-motivated and independent
- Strong communication, interpersonal & presentation skills
- Project management skills with good time management and the ability to manage timelines
- Good team player, strong desire to succeed, result-oriented
- A proven ability to interact in a positive, proactive, customer-service manner with internal and external customers
- Demonstrate expertise in product and therapy knowledge
- Good command of both written and spoken English and Chinese
- Proficient in MS Office
- ***More experienced candidate will be considered for the position of Senior Account Manager***

We offer a stimulating and challenging work environment, good salary and benefits, and excellent career development opportunities in our growing organization.

Please submit your CV with current and expected salary to hrhk@fmc-asia.com if you are interested.

(Data collected will be treated in strict confidence and used for recruitment purposes only.)